



Michael Davis

Senior Business Banking Relationship Manager

ABOUT ME

I am a dedicated senior business banking relationship manager with over nine years of experience managing client relationships and financial portfolios within the banking sector. I specialize in providing tailored financial solutions, driving revenue growth, and maintaining strong client retention.

PROFESSIONAL EXPERIENCE

Senior Business Banking Relationship Manager

JPMorgan Chase, New York, NY | January 2014 - Present

- Managed a portfolio of high-value clients, increasing annual revenue by 18%.
- Developed customized financial solutions that reduced client churn by 20%.
- Conducted risk assessments to optimize lending practices and minimize losses.

Relationship Manager

Citibank, New York, NY | June 2004 - December 2013

- Built and maintained strong client relationships, contributing to a 15% increase in customer satisfaction.
- Provided financial analysis and advisory services to a diverse client base.
- Collaborated with credit teams to ensure robust risk management.

CERTIFICATIONS

- Certified Banking Relationship Manager (CBRM)

CONTACT



(555) 456-7890



michael.davis@example.com



LinkedIn



New York, NY 10005

EDUCATION

MBA

Wharton School, University of Pennsylvania, Philadelphia, PA –
Graduated May 2008

BS in Finance

New York University, New York, NY
– Graduated May 2004

KEY SKILLS

- Client Relationship Management
- Financial Analysis
- Portfolio Management
- Revenue Growth
- Risk Management