

# Mina Sayed

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A seasoned change management consultant with professional experience from Deloitte and PricewaterhouseCoopers. Mina excels at developing and implementing change strategies, engaging stakeholders, and delivering targeted training programs that boost organizational productivity and change adoption.

## PROFESSIONAL EXPERIENCE

Senior Change Management Consultant, Deloitte, Boston, MA

September 2018 – Present

- Developed comprehensive change strategies for over 15 clients, increasing change adoption by 30%.
- Led stakeholder engagement initiatives, aligning organizational goals and reducing resistance.
- Designed and delivered training for over 500 employees, significantly enhancing productivity.

Change Management Consultant, PwC, New York, NY

January 2016 – May 2018

- Assisted in developing change strategies that improved operational performance by 25%.
- Facilitated communication between stakeholders and managed training sessions.
- Analyzed impact and refined strategies to achieve an average of 85% of target goals.

## EDUCATION

MBA in Change Management, Harvard Business School, Boston, MA

May 2014

BS in Organizational Change Management, New York University, New York, NY

May 2010

## KEY SKILLS

- Business Process Improvement
- Stakeholder Engagement
- Change Strategy Development

## PROFESSIONAL DEVELOPMENT

- Certified Change Management Professional (CCMP)
- PMP, Project Management Institute