

JC

# James Carter

## Luxury retail sales associate

Passionate luxury sales professional skilled in building client relationships  
Luxury retail associate with six years of experience in high-end fashion.  
Excels at providing personalized service to elite clientele and driving top-tier sales.



Beverly Hills, CA



(123) 456-7890



email@example.com



LinkedIn

## KEY SKILLS

- Clienteling
- Luxury branding knowledge
- High-ticket item sales
- Product styling
- Relationship building

## EDUCATION

- Bachelor of Arts in Fashion Marketing  
UCLA, Los Angeles, CA | May 2014

## PROFESSIONAL EXPERIENCE

### LUXURY SALES SPECIALIST | ELITE BOUTIQUE BEVERLY HILLS, CA | JULY 2020 – PRESENT

- Built a loyal client base of 50+ regular shoppers by providing standout service
- Exceeded quarterly sales targets by 35%, generating over \$250,000 in revenue annually

### SALES ASSISTANT | LUXE FINDS BEVERLY HILLS, CA | AUGUST 2018 – JULY 2020

- Collaborated with store designers to create visually appealing displays, increasing foot traffic by 25%
- Assisted VIP customers in selecting premium products, achieving high satisfaction scores