


JS

Jane Smith

Mid-level retail sales associate

Customer-oriented retail sales associate with a focus on driving customer satisfaction. Experienced sales associate with six years of expertise in delivering personalized service and exceeding sales targets. Adept at managing inventory, handling high-volume transactions, and creating engaging product displays to maximize revenue.

CONTACT

 (123) 456-7890

 email@example.com

 LinkedIn

 New York, NY

KEY SKILLS

- Cash handling
- Customer relationship management (CRM)
- Inventory tracking
- Merchandising
- POS systems

EDUCATION

High School Diploma | Lincoln High School
Brooklyn, NY | May 2019

PROFESSIONAL EXPERIENCE

RETAIL SALES ASSOCIATE | BLUEBIRD CLOTHING, NEW YORK, NY
MARCH 2020 – PRESENT

- Increased revenue by 18% through product upselling and cross-selling strategies
- Optimized store layout and merchandise organization, boosting customer flow and time spent shopping by 20%
- Train new hires on store operations and POS usage, improving team efficiency

SALES ASSISTANT | URBAN STYLES, NEW YORK, NY
JUNE 2018 – MARCH 2020

- Managed an inventory system of over 1,500 SKUs, reducing stock discrepancies by 30%
- Assisted 100+ customers daily, resolving inquiries and ensuring satisfaction