

Michael Davis

Business Banking Relationship Manager

I am a dedicated business banking relationship manager with over nine years of experience managing high-value client portfolios in the banking sector. I excel at tailoring financial solutions, driving revenue growth, and maintaining strong client retention.

CONTACT

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KEY SKILLS

- Client Relationship Management
- Financial Analysis
- Portfolio Management
- Revenue Growth
- Risk Management

PROFESSIONAL EXPERIENCE

BUSINESS BANKING RELATIONSHIP MANAGER | JPMORGAN CHASE, NEW YORK, NY

JANUARY 2014 – PRESENT

- Managed a portfolio of high-value clients, increasing annual revenue by 18%.
- Developed tailored financial solutions that reduced client churn by 20%.
- Conducted risk assessments to optimize lending practices.

RELATIONSHIP MANAGER | CITIBANK, NEW YORK, NY

JUNE 2004 – DECEMBER 2013

- Built and maintained strong client relationships, increasing satisfaction by 15%.
- Provided financial advisory services to a diverse client base.
- Collaborated with credit teams to implement robust risk management.

EDUCATION

- MBA
Wharton School, University of Pennsylvania, Philadelphia, PA – Graduated May 2008
- BS in Finance
New York University, New York, NY – Graduated May 2004

CERTIFICATIONS

- Certified Banking Relationship Manager (CBRM)