

# EF

# Ethan Foster

## CONTACT



(555) 321-6540



ethanfoster@email.com



LinkedIn | Portfolio



Chicago, IL 60602

## EDUCATION

**Bachelor of Arts in Hospitality Management** | University of Chicago, Chicago, IL | May 2015

## KEY SKILLS

- Wine pairing expertise
- Upselling strategies
- Guest satisfaction
- Event coordination
- Fine dining etiquette

## ABOUT ME

A highly experienced fine dining server with a focus on personalized guest experiences and exceptional service. Skilled in wine pairing, premium menu items, and fostering a welcoming atmosphere for VIP guests. Proven success in exceeding sales targets and maintaining high guest satisfaction.

## PROFESSIONAL EXPERIENCE

**SERVER | THE OPAL ROOM, CHICAGO, IL**  
JANUARY 2020 - PRESENT

- Delivered fine dining service to upscale guests, ensuring a 98% satisfaction rating
- Suggested wine pairings for high-end clientele, increasing wine sales by 15%
- Assisted with event coordination, ensuring smooth operations for private dining and corporate events

**SERVER | THE LUXE BISTRO, CHICAGO, IL**  
MAY 2016 - DECEMBER 2019

- Provided expert menu recommendations and personalized service, leading to high guest return rates
- Upsold premium dishes and cocktails, contributing to a 12% increase in overall sales
- Developed strong relationships with regular guests, boosting customer loyalty and satisfaction

## CERTIFICATIONS

- SERVSAFE ALCOHOL CERTIFICATION | MAY 2017
- CERTIFIED SOMMELIER (LEVEL 1) | MAY 2018