

# **PROFILE**

Creative assistant manager with a flair for interior design and retail operations A dynamic leader with nine years of experience managing home décor retail operations, specializing in customer service and visual merchandising.

## **KEY SKILLS**

- Interior design consultation
- Visual merchandising
- Inventory management
- Customer satisfaction enhancement
- Team leadership

# **SOPHIA MARTINEZ**

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#### PROFESSIONAL EXPERIENCE

### Assistant Manager

Elegant Interiors, Austin, TX | September 2017 - Present

- Boosted in-store sales by 22% by creating visually appealing showroom displays
- Trained staff on design consultation techniques, increasing customer retention by 15%
- Reduced inventory waste by 10% through strategic stock rotation

#### Sales Associate

Home Accents, Dallas, TX | June 2015 - August 2017

- Provided interior design recommendations, increasing average transaction value by 12%
- Supported promotional events, leading to a 15% increase in weekend sales

#### **EDUCATION**

Bachelor of Arts in Interior Design I May 2015

Texas State University | San Marcos, TX,