

MD

Mark Davis

Insurance sales representative with 10+ years of experience delivering customized insurance solutions to individuals and businesses. Skilled in lead generation, policy analysis, and building long-term client relationships. Proven ability to exceed sales goals while maintaining a high retention rate.

CONTACT



(555) 567-8901



email@example.com



LinkedIn | Portfolio



Denver, CO 80202

EDUCATION

- Bachelor of Business Administration (B.B.A.)

University of Colorado | May 2010

KEY SKILLS

- Policy sales and renewals
- Client relationship management
- Compliance and regulatory knowledge
- Lead generation
- Risk assessment

PROFESSIONAL EXPERIENCE

Insurance Sales Representative | SecureLife Insurance, Denver, CO
February 2014 - Present

- Generated \$5 million in annual premium revenue, consistently surpassing sales goals by 30%
- Provide risk assessments and customized policy solutions, achieving a 90% client retention rate
- Mentor five junior agents, improving their quota attainment by 20%

Sales Associate | Rocky Mountain Insurance Group, Boulder, CO
January 2011 - January 2014

- Expanded client base by 25% through effective cold calling and referral strategies
- Maintained compliance with industry regulations, ensuring accurate and ethical policy recommendations
- Conducted policy reviews for existing clients, leading to a 15% increase in policy upgrades