



# YALING ZHANG

## CONTACT

- (123) 456-7890
- email@example.com
- LinkedIn | Portfolio
- Seattle, WA 12345

## KEY SKILLS

- Client service and retention
- Data gathering and analysis
- Deal closures
- Financial modeling
- Risk management

## PROFESSIONAL DEVELOPMENT

- Chartered Financial Analyst (CFA), CFA Institute, February 2014
- Financial Risk Manager (FRM), Global Association of Risk Professionals

## ABOUT ME

Skilled associate investment banker with extensive experience in financial analysis and deal execution at Ernst & Young and PricewaterhouseCoopers. Chartered Financial Analyst (CFA), Financial Risk Manager (FRM), and Certified Financial Planner (CFP).

## PROFESSIONAL EXPERIENCE

### Senior Associate, Investment Banking

Ernst & Young (EY), Boston, MA | June 2018 - Present

- HeLed a team of junior associates to analyze and model over 50 investment opportunities, resulting in 20 successful deals
- Restored positive relationships with key clients, increasing retention by 30%
- Played a key role in deal execution, helping increase closures by 25%lpd streamline daily operations of the banking center, improving productivity by 12%
- Co-developed service strategies that increased customer satisfaction ratings by 20%
- Trained and motivated a team of 10, fostering a high-performance work environment

### Associate, Investment Banking

PricewaterhouseCoopers (PwC), London, U.K. | August 2016 - May 2018

- Analyzed and modeled over 30 investment opportunities, resulting in 10 successful deals
- Helped execute each deal by preparing pitch books, conducting due diligence, negotiating terms, and closing transactions

## EDUCATION

### Master of Finance

London School of Economics, London, U.K.

### Bachelor of Economics

University of California, Berkeley, CA