



Daniel Kim

ABOUT ME

Real estate sales representative with 10+ years of experience helping clients buy and sell residential and commercial properties. Skilled in market analysis, contract negotiation, and building client trust. Proven ability to achieve multimillion-dollar sales goals while delivering superior client satisfaction.

PROFESSIONAL EXPERIENCE

Real Estate Sales Representative | April 2015 - Present
LoneStar Realty, Austin, TX

- Closed over \$15 million in residential and commercial property sales annually, exceeding sales goals by 25%
- Developed customized marketing plans for clients, reducing property listing times by 30%
- Maintained a 95% client satisfaction rate by providing tailored solutions and clear communication throughout the buying/selling process

Sales Associate | January 2013 - March 2015
Cityscape Realtors, Dallas, TX

- Assisted in negotiating contracts for over 50 transactions, achieving favorable outcomes for clients
- Conducted market research to price properties competitively, leading to quicker sales closures
- Organized open houses and property tours, generating increased buyer interest and offers

CONTACT



(555) 345-6789



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LinkedIn | Portfolio



Austin, TX 78701

EDUCATION

Bachelor of Science, Finance
University of Texas
May 2012

KEY SKILLS

- Client relationship management
- Contract negotiation
- Market analysis
- Property staging and marketing
- Sales strategy