BRIAN CHAVEZ

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PROFILE

A strategic and result-oriented senior strategy consultant with extensive experience in key decision-making, leadership, team management, and stakeholder management for leading firms such as McKinsey & Company. Armed with an MBA, career highlights include driving growth, optimizing stakeholder relationships, and boosting productivity. Credentials as a PMP, CBAP, and SPHR holder display proficiency in financial management, market analysis, and strategic planning.

KEY SKILLS

- Financial management
- Leadership and team management
- Market analysis
- Stakeholder relations
- Strategic planning

PROFESSIONAL EXPERIENCE

Senior Strategy Consultant

McKinsey & Company, Boston, MA | January 2021 - Present

- Drove the strategic planning process for key clients leading to an annual revenue increase of 20%
- Managed a diverse team of 10 consultants, fostering a positive work culture and encouraging professional growth, boosting team productivity by 30%
- Built and nurtured key stakeholder relationships, identifying areas for partnership and collaboration, resulting in improved service delivery

Business Analyst

Boston Financial Management, Boston, MA | December 2017 - December 2020

- Created detailed financial models and forecasts, informing decision-making processes that increased profitability by 15%
- Conducted comprehensive market analysis that identified emerging trends and informed strategic business initiatives
- Collaborated with cross-functional teams to align departmental objectives with the company's broader business goals

EDUCATION

Master of Business Administration (MBA)

Boston College , Boston, MA | May 2018

Bachelor of Science in Business Administration

Merrimack College, North Andover, MA | August 2016

CERTIFICATION

- Project Management Professional (PMP), Project Management Institute, August 2022
- Certified Business Analysis Professional (CBAP), International Institute of Business Analysis, May 2021