

LB

# Lauren Baker

Auto loan officer driving innovative financing solutions

Auto loan officer with over five years of experience assisting clients in purchasing new and used vehicles.

## CONTACT INFORMATION



(123) 456-7890



email@example.com



LinkedIn



Detroit, MI

## EDUCATION

Bachelor of Science in Finance Wayne State University

## KEY SKILLS

- Auto financing
- Credit analysis
- Dealer partnerships

## PROFESSIONAL EXPERIENCE

AUTO LOAN OFFICER | ALLY FINANCIAL, DETROIT, MI  
MAY 2018 – PRESENT

- Facilitated \$35 million in auto loans annually, increasing client retention by 15%
- Negotiate terms with dealerships to secure favorable loan packages

LOAN SPECIALIST | FORD CREDIT, DEARBORN, MI  
FEBRUARY 2015 – MAY 2018

- Assisted clients with refinancing options, reducing monthly payments for 200+ customers
- Improved approval processes, reducing turnaround times by 20%