# **ALLISON ROSENBERG**

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A highly skilled director of clinical operations with a strong background in health care management, clinical trials, and team leadership. Proven track record in managing large-scale clinical operations, ensuring regulatory compliance, and leading high-performing teams at renowned pharmaceutical companies like Gilead Sciences and Pfizer.

# Key Skills

- Regulatory compliance
- Staff training and development

Team leadership and motivation

## **PROFESSIONAL EXPERIENCE**

#### **Director of Clinical Operations | January 2018 - Present** Gilead Sciences, Foster City, CA

- Managed over 20 clinical trials, ensuring all were conducted by regulatory standards and protocols, resulting in a 100% compliance rate
- Led a team of 30 clinical operations staff, providing training and performance evaluations and maintaining a high-performing, motivated team
- Executed a multimillion-dollar budget for clinical trials and operations, consistently keeping operations within the allocated budget and reducing costs by 15%

#### Clinical Operations Manager | June 2015 - December 2017

Pfizer, New York, NY

- Coordinated and supervised the execution of 15 clinical trials, ensuring adherence to protocols and regulatory standards
- Managed a team of 20 clinical operations staff, conducting regular performance evaluations and resolving conflicts, resulting in a 20% increase in team productivity
- Assisted in budget management for clinical operations, contributing to a 10% reduction in operational costs over two years

## **E**DUCATION

Master of Health Administration (MHA) University of North Carolina, Chapel Hill, NC

#### Bachelor of Science in Nursing (MSN)

University of Pennsylvania, Philadelphia, PA

## **PROFESSIONAL DEVELOPMENT**

- Certified Clinical Research Coordinator (CCRC), Association of Clinical Research Professionals
- Certified Clinical Research Professional (CCRP), Society of Clinical Research Associates
- Project Management Professional (PMP), Project Management Institute