

Yaling Zhang

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Profile

- Skilled associate investment banker with extensive experience in financial analysis and deal execution at Ernst & Young and PricewaterhouseCoopers. Chartered Financial Analyst (CFA), Financial Risk Manager (FRM), and Certified Financial Planner (CFP).

Education

- Master of Finance | LONDON SCHOOL OF ECONOMICS, London, U.K.
- Bachelor of Economics | UNIVERSITY OF CALIFORNIA, Berkeley, CA

Professional Development

- Chartered Financial Analyst (CFA), CFA Institute
- Financial Risk Manager (FRM), Global Association of Risk Professionals

Key Skills

- Client service and retention
- Data gathering and analysis
- Deal closures
- Financial modeling
- Risk management

Professional Experience

SENIOR ASSOCIATE | INVESTMENT BANKING, ERNST & YOUNG (EY), BOSTON, MA | JUNE 2018 TO PRESENT

- Led a team of junior associates to analyze and model over 50 investment opportunities, resulting in 20 successful deals
- Restored positive relationships with key clients, increasing retention by 30%
- Played a key role in deal execution, helping increase closures by 25%

ASSOCIATE | INVESTMENT BANKING, PRICEWATERHOUSECOOPERS (PWC), LONDON, U.K. | AUGUST 2016 TO MAY 2018

- Analyzed and modeled over 30 investment opportunities, resulting in 10 successful deals
- Helped execute each deal by preparing pitch books, conducting due diligence, negotiating terms, and closing transactions