

CONTACT

(123) 456-7890 email@example.com City, State Abbreviation zip code LinkedIn | Portfolio

PROFILE

Accomplished leader with over 15 years of experience in the nonprofit arts sector. Expertise in budget management and fundraising, allocating multi-million-dollar budgets. Passionate about community service that connects youth and underserved populations with music, art, and poetry.

SKILLS

- Community engagement
- Confident communication
- Fundraising
- Leadership and team management
- Nonprofit financial planning
- Salesforce

Lori Patel

STAY-AT-HOME MOM

EDUCATION

University of Maryland Global Campus, Online | June 2005 Master of Science (M.S.) in Nonprofit Management

Towson University, Towson, MD | June 2000 Bachelor of Science (B.S.) in Business Administration

EXPERIENCE

March 2015 - present

Stay-at-Home Mom, Self-Employed, Baltimore, MD

- Orchestrate a daily homeschool curriculum for four children ages 3 to 18 years old
- Hosted a monthly co-op for fellow homeschooling parents and their children to promote social interaction and teamwork
- Facilitated over 50 parenting workshops and seminars to support local families

January 2010 - March 2015

Director of Operations, The MusicianShip, Washington, D.C.

- Managed and appropriately allocated a nearly \$2.5 million annual budget for community music programs
- Coordinated annual insurance renewals to ensure coverage for all assets and activities
- Supervised a team of five full-time staff and over 30 contractors to complete organizational projects

January 2006 - December 2009

Development Director, Field of View, Washington, D.C.

- Designed fundraising campaigns in alignment with the organization's artistic mission
- Increased annual funding by 40% through donor engagement strategies and targeted fundraising campaigns
- Managed the donor database using Salesforce to increase the effectiveness of campaigns

CERTIFICATIONS

- Certified Nonprofit Professional, Nonprofit Leadership Alliance, 2011
- Salesforce Certified Professional, Trailhead, 2008