# **Ashley** Robinson



City, State Abbreviation Zip Code



(123) 456-7890



email@example.com



LinkedIn | Portfolio

## PROFILE

A seasoned professional with a bachelor's degree in marketing. Experienced in high-traffic retail environments like Kohl's and Walmart, excelling in inventory management, staff supervision, and advanced customer service. Commended for successful strategies resulting in a significant reduction of stock-outs, improved client satisfaction rates, and consistent sales.

#### KEY SKILLS

- Customer service
- Inventory management
- Retail software proficiency
- Staff supervision

Upselling

#### EDUCATION

Bachelor of Arts in Marketing
UNIVERSITY OF SCRANTON | Scranton, PA
2021

### PROFESSIONAL EXPERIENCE

RETAIL SUPERVISOR | WALMART SCRANTON, PA | JULY 2022 - PRESENT

- Managing a team of 15 employees, including setting schedules, supervising performance, and training new recruits
- Oversee inventory management, ensuring a steady supply and restocking of goods, reducing out-of-stock instances by 30% in six months
- Implemented new customer service strategies leading to a 20% improvement in customer satisfaction ratings based on the firm's internal evaluation year over year

RETAIL ASSOCIATE | KOHL'S, WILKES-BARRE, PA | JANUARY 2020 – JUNE 2022

- Provided dedicated customer service, managed escalated complaints, and offered personalized shopping guidance to customers
- · Assisted in inventory management, contributing to an improved system that minimized inventory errors by 15% in six months
- Employed excellent sales techniques to meet personal and storewide sales goals consistently