



# Sarah White

Regional Sales Manager

Results-driven regional sales manager with eight years of experience leading teams across multi-state territories. Skilled in developing sales strategies, driving revenue growth, and mentoring high-performing sales professionals. Known for exceeding regional sales goals and building lasting client relationships.

## CONTACT INFORMATION

 (321) 456-9870

 sarah.white@example.com

 Charlotte, NC

## KEY SKILLS

- Budget management
- Client acquisition
- Leadership development
- Sales forecasting
- Team leadership

## PROFESSIONAL EXPERIENCE

**Regional Sales Manager** | ProTech Solutions, Charlotte, NC

January 2018 - Present

- Directed a 12-member sales team, achieving 120% of annual sales targets across a five-state region
- Increased regional market share by 30% through strategic account targeting and client acquisition
- Trained and mentored five team members who were later promoted to management roles

**Sales Supervisor** | GrowTech Inc., Atlanta, GA

June 2015 - December 2017

- Boosted regional revenue by 25% by optimizing sales processes and implementing training programs
- Expanded client base by 15%, contributing to \$2 million in new annual revenue

## EDUCATION

**Bachelor of Business Administration (BBA)**

University of North Carolina | Chapel Hill, NC | May 2015