



JAMES LEE

Medical Sales Representative

CONTACT INFORMATION



(555) 123-4567



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Chicago, IL

KEY SKILLS

- Client relationship management
- Contract negotiation
- Product training
- Regulatory compliance
- Territory management

ABOUT ME

Medical sales representative with eight years of experience driving revenue growth in the pharmaceutical and medical device industries. Proven success in building client relationships and surpassing sales targets. Skilled in technical product demonstrations and regulatory compliance.

PROFESSIONAL EXPERIENCE

Medical Sales Representative

MediTech Devices, Chicago, IL | March 2018 - Present

- Delivered \$2.5 million in annual sales, consistently exceeding quotas by 20% or more
- Conducted product demonstrations for healthcare professionals, increasing adoption rates by 30%
- Trained five junior sales associates, improving team efficiency by 25%

Pharmaceutical Sales Associate

PharmaPro Inc., Detroit, MI | May 2015 - February 2018

- Managed a sales territory spanning three states, achieving a 15% increase in market share
- Built strong relationships with health care providers, leading to repeat sales and long-term partnerships

EDUCATION

Bachelor of Science (B.S.) in Biology

University of Michigan | Ann Arbor, MI | May 2015