




Sophia Martinez

Enterprise Product Manager

Strategic product manager specializing in enterprise solutions

Experienced professional with 10+ years of expertise managing large-scale enterprise software products. Skilled in aligning business needs with scalable solutions to improve organizational efficiency and drive profitability.

CONTACT INFORMATION

 (123) 456-7890

 email@example.com

 LinkedIn | Portfolio

 City, ST

KEY SKILLS

- Business-to-business (B2B) product strategy
- Client relationship management
- Enterprise resource planning (ERP)
- Product lifecycle management
- Scalable software architecture

PROFESSIONAL EXPERIENCE

Enterprise Product Manager | NextGen Enterprises | Dallas, TX | August 2014 to present

- Spearheaded the development and rollout of an ERP platform, reducing client operational costs by 30%
- Collaborated with Fortune 500 clients to tailor solutions to their specific needs, improving satisfaction scores by 40%
- Managed product teams to deliver two major platform updates, enhancing scalability and security

Product Manager | CoreTech Solutions | Houston, TX | July 2010 – July 2014

- Oversaw the integration of custom solutions into existing enterprise systems for five major clients
- Conducted user needs assessments to inform product development, increasing adoption rates by 25%

EDUCATION

Bachelor of Science (B.S.) in Information Systems
University of Houston | Houston, TX 2014

CERTIFICATIONS

- Certified Enterprise Architect | TOGAF | 2017