# STEPHANIE ADAMS

BUSINESS STRATEGY MANAGER

### **EDUCATION**

#### Master of Science in Finance

University of Pittsburgh, Pittsburgh, PA 2021

Bachelor of Science in Business Administration

Duquesne University, Pittsburgh, PA 2019

### WORK EXPERIENCE

### Business Strategy Manager

PPG Industries, Pittsburgh, PA / March 2022 - present

- Develop strategic plans to expand the business portfolio which resulted in a 15% increase in annual revenue
- Supervise and provide training to a team of five business analysts, fostering a productive work environment
- Successfully managed relationships with key stakeholders leading to 50% increased customer satisfaction over 12 months

Senior Financial Analyst

Excel Financial, Philadelphia, PA / July 2019 – December 2021

- Conducted comprehensive financial analysis that guided the mergers and acquisitions team, resulting in a successful \$50 million acquisition
- Collaborated in the project management of an organizational restructuring effort that reduced operating expenses by 10%
- Led market research initiatives that identified new potential markets for growth

- **(**123) 456-7890
- 💌 email@example.com
- City, State Abbreviation zip code
- LinkedIn | Portfolio

### PROFILE

A results-driven professional with significant experience in strategic planning, team management, and stakeholder engagement. Known for optimization of business plans and financial analysis demonstrated in past roles. Holder of multiple professional certifications including PMP, CBAP, and CMC, complementing a master's degree in finance.

### SKILLS

- Business strategy development
- Financial analysis
- Market research
- Project management
- Training

## CERTIFICATIONS

Project Management Professional (PMP), Project Management Institute, 2023

Certified Business Analysis Professional (CBAP), International Institute of Business Analysis, 2022

Certified Management Consultant (CMC), Institute of Management Consultants USA), 2021